

# Exerve

## Firearms Dealer System Firearm Sales, Service & Regulatory Compliance

### Discover Why Our Clients Choose Exerve

"Exerve is an integral part of our team - making use of the CIO-service offering - growing and expanding our company and our capabilities. The quality and know-how provided by Exerve is by far superior to anything a typical smaller/mid-size company could expect from its own staff."

"We are very excited. So far all of our expectations have been exceeded!"

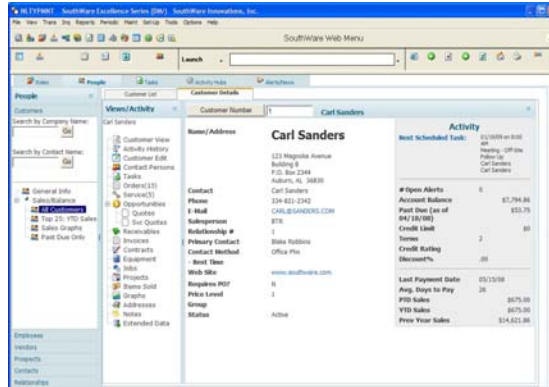
"You exhibit patience, understanding, and knowledge of product in an industry not particularly known for those traits."

"The Detailed Service History allows us to review and analyze all our past service work."

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### This is the future of managing your business

- Improved efficiencies
- Reduced costs
- Increased ROI
- Business growth

### 360° Live Portals

In today's market, firearm dealers face a wide array of challenges. Challenges like new sales growth, profit maximization, employee efficiency, and regulatory compliance, including the Federal Firearms License and Bound Book requirements of the Bureau of Alcohol, Tobacco and Firearms.

To remain successful and competitive, you need a software solution that meets your unique requirements.

The Exerve Firearms Sales, Service & Regulatory Compliance System is designed to automate every aspect of your business, including sales, service, inventory, e-business and your local and federal regulatory requirements. The *Firearms Module* works in concert with The SouthWare Excellence Series™, a comprehensive line of integrated business software. Not just limited to Firearms, SouthWare can manage your complete business including sporting goods, Boy Scout & camping supplies and much more. Together, they offer you a mature, innovative solution to handle your standard business needs, while incorporating the special features unique to the firearms market.

### You'll find solutions for every aspect of your business

- BATF Compliance for Firearms
- Local and Federal Firearms Compliance
- Sales Orders & Sales Management
- Inventory Management & Advanced Purchasing Tools
- Integrated E-Business including Online Ordering & E-mail Notifications
- Shipping Interface
- Service Management
- Accounting and Financials
- Business Decision Making
- Customer Relationship Management (CRM+)
- Production and Assembly
- Office Integration with Microsoft Word, Excel & Outlook
- Workflow Personalization (Custom without Custom Programming)

## Why Should You Consider Exerve

Imagine how much time you can save by replacing your manual Bound Book with an automated solution. Imagine how much you can save by freeing the time of a dedicated employee to maintain your Bound Book manually, and think of the reduction in errors. And best of all, any employee can find the history for a serial number in a matter of seconds with an easy to use automated inquiry.

Besides maintaining your Bound Book, The *Firearms Module* offers many additional features to streamline your business and reduce costs.

**Track Federal Firearms License Numbers** – Easily track FFL (Federal Firearms License) numbers along with their expiration dates to ensure that the customer is eligible to purchase a firearm.

**Track and Quickly Find BATF Required Serial Numbers** – Quickly find any serial number and all history, including acquisition, sale, returns and resales.

**Track Federal Tax on First Sales** – For importers, easily track the first sale of a firearm that is liable for federal tax, and track the federal tax due.

**Track Federal Tax Rebates** – For sales to Police Departments or other exempt customers, you can easily track federal excise tax rebates.

**Easily Track Consignments, Show Guns and Test & Evaluations** – You can easily track firearms that are on consignment for display at gun shows, and then bring the firearms back into active stock. For law enforcement sales, we also handle tracking guns on consignment for a test and evaluation period.

**Secured, Bound Book** – As serial number transactions occur, they are captured in a secured, automated Bound Book and are available for inquiry or reporting. However, while your employees can view Bound Book transaction activity, it is secure and they cannot change it.

**Variations / Assemblies** – For dealers that require assembly, (adding a magazine, a clip, a holster, etc.) a simple assembly is available.

**Bound Book for Service** – A separate automated Service Bound Book is available for your Service Department to track a serial number when a firearm is taken in for service or repair and when the firearm is returned to the owner.

**Ammunition Lot Tracking** – When required, you can easily track, inquire and report on lot numbers for ammunition.

## Modules Available for the Excellence Series

### FIREARMS

- Track Federal Firearms License Numbers
- Track License Expiration Dates
- Track BATF Required Serial Numbers
- Quick Serial Number Inquiries
- Track Federal Tax on First Sales
- Track Consignment Guns
- Track Show Guns
- Track Test & Evaluation Guns
- Secured Bound Book
- Variations / Assemblies
- Bound Book for Service
- Ammunition Lot Tracking

### CUSTOMER RELATIONSHIP MANAGEMENT

- TaskWise®

### FINANCIAL MANAGEMENT

- Accounts Payable
- Accounts Receivable
- A/R Invoicing Adapter
- Collections Adapter
- General Ledger
- Payroll
- Job Cost
- Fixed Assets
- Cash Flow Ledger

### E-BUSINESS SOLUTIONS

- SouthWare NetLink™

### SERVICE MANAGEMENT

- Service Orders
- Service Invoicing
- Contract Management
- Equipment Servicing

### DISTRIBUTION

- Inventory Control
- Point of Sale
- Order Entry
- Purchasing
- Return Authorization
- Assembly Work Orders
- Rental Department
- Item Group Matrix
- Warehouse Tracking

### EXCELLENCE TOOLS

- ReportMate™
- ImportMate II™
- Extended Data™
- ExcelReport™
- ExecuMate II™
- International Transactions
- SouthWare WorkFlow™
- SouthWare Forms™